

FACT SHEET

SQP STRATEGIC FEED WHEAT POOL 2010/11



KEY POOL INFORMATION - CURRENT AS AT 29th OCTOBER 2011

EXPOSURE TO LONG TERM MARKETS - CONTRACT ONLY

POOL OBJECTIVE	MANAGER
The objective of the SQP Strategic Feed Wheat Pool is to allow growers to increase their exposure to markets in the future when less of the feed quality wheat is available in the market. Growers will still be able to generate cash flow at harvest but extend their marketing window. The pool is a contract only option with standard pool payment options available, although harvest payments are slightly lower. This pool will suit growers who would like to spread the marketing program over a longer period but still have access to cash flow.	Chris Kochanski

POOL STRATEGIC DIRECTION

A contract only option this pool will run for 24 months and will not sell any physical feed wheat for the first 7 to 8 months focusing on a marketing program throughout the later part of 2011 and during 2012, international corn options will be used in the first 7 to 8 months to protect downside.

Minimum Pool Pricing Levels

By 30th June 2011 0% PHYSICALLY SOLD	By 31st December 2011 40% SOLD	By the 30th June 2012 70% SOLD
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ESTIMATED FOB POOL RETURN (EPR)			ASSOCIATED DEDUCTIONS			
Grade	Est Pool Return (FOB)	Change from Last Update	HA Estimated Finance Costs	Port	FOBing	Underwriting
AH9	\$250.00	-\$2.00	\$17.02	Melbourne	\$46.01	\$2.50/mt
SFW1	\$248.00	-\$2.00	\$17.02	Geelong	\$47.73	Current Interest Rate
GPSF	\$243.00	-\$2.00	\$17.02	Portland	\$51.62	7.30%
FEED1	\$243.00	-\$2.00	\$16.89	Port Adelaide	\$44.09	
FEED2	\$208.00	-\$2.00	\$16.50			

NOTES TO EPR

* EPR is quoted as a FOB Price and is an estimate at the time of print. SQP Rewards are not paid on feed grades.

** SQP calculates the deduction schedule for your payments at the same % as the payment itself, eg., harvest advance payment of 60% therefore all cost are basis 60%.
100% of underwriting costs, if applicable, will be deducted from the first advance.

PAYMENT METHOD		HARVEST	OCTOBER 2011	JANUARY 2012	APRIL 2012	JULY 2012	JANUARY 2013	
CURRENT INTEREST RATE	7.30%	Payment % (Cumulative)						Final
Harvest Advance	A harvest payment with GST included. EPR and costs all calculated as a percentage per payment.	60%	70%				Final	
Harvest Loan	A calculated loan with no GST. Distributions are made against the loan. EPR and costs all calculated as a percentage per payment.	65%	70%				Final	
Flexible Loan	A loan which you nominate your drawdown timing. EPR and costs all calculated as per your requested drawdown.	65%	70%				Final	
Deferred Payment	Harvest advance payment deferred until July with GST included. EPR and costs all calculated as a percentage per payment.		70%				Final	
Distributions	Paid as per percentage of grain marketed with GST included. EPR and costs all calculated as a percentage per payment.		20%	40%	60%	80%	Final	

* All prices are in Australian dollars (AUD) and are quoted FOB. Delivery location deductions need to be taken into account.

For full terms and conditions refer to SQP Grain website www.sqpgrain.com.au or call (03) 5331 4943

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