

FACT SHEET

SQP EXPRESS WHEAT POOL 2010/11



KEY POOL INFORMATION - FINALISATION 2011

POOL OBJECTIVE	MANAGER
The objective of the Express Wheat pool is to provide a higher return than prevailing cash markets over the September 2010 - March 2011 period. It will be benchmarked against the cash market in each port zone. The Express Pool has an objective of being simple for growers to use with two simple payments, at harvest and then at pool completion. EPR's are quoted on a track basis, net of management fees.	Chris Kochanski

POOL STRATEGIC DIRECTION

SQP will follow a prescriptive hedge strategy that will see the pool take predominately basis hedges prior to, and during harvest in the form of futures, options and swaps. Flat price sales will be made prior to and predominately post harvest to increase pricing cover as well as allow the lifting of basis hedges. The pool has now been finalised and paid out. Please see the pool finalisation statement and associated media releases on the SQP Web Site www.sqpgain.com.au

Minimum Pool Pricing Levels

By 30th September 30% SOLD	By 31st January 60% SOLD	By the 30th April 80% SOLD
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ESTIMATED POOL RETURN (EPR) - port basis			SQP QUALITY REWARDS				ASSOCIATED DEDUCTIONS		
Grade	EPR (\$/mt)	APW Spread	Protein	Screenings	Moisture	Test Weight	EST. FINANCE	PORT ZONE DIFFERENTIALS	
APW1	\$282.58	\$0.00	●	●	●	●	\$9.52	Melbourne	-
H1	\$346.89	\$64.31	●	●	●	●	\$11.21	Geelong	-
H2	\$301.28	\$18.70	●	●	●	●	\$10.08	Portland	-\$5.00
ASW1	\$261.67	-\$20.91	-	●	●	●	\$8.28	Pt Adelaide	-
AUH2	\$286.51	\$3.93	-	-	●	●	\$9.47		
AGP1	\$246.36	-\$36.22	-	-	-	-	\$7.77		
AH9	\$226.47	-\$56.11	-	-	-	-	\$7.33	Underwriting	
SFW1	\$218.05	-\$64.53	-	-	-	-	\$7.06	\$2.50/mt	
FED1	\$213.08	-\$69.50	-	-	-	-	\$6.82	Current Interest Rate	
FED2	\$171.00	-\$111.58	-	-	-	-	\$5.54	7.40%	

PROTEIN REWARDS TABLE

Paid on BIN GRADES at \$0.50 per 0.1% Pro. H1 Protein Incs reduce to \$0.25 per 0.1% ABOVE 15% Protein

APW		H2		H1		APH2	
Protein %	\$ per mt	Protein %	\$ per mt	Protein %	\$ per mt	Protein %	\$ per mt
9.00	-\$7.50	10.50	-\$5.00	12.00	-\$5.00	12.00	-\$5.00
9.50	-\$5.00	11.00	-\$2.50	12.50	-\$2.50	12.50	-\$2.50
10.00	-\$2.50	11.50	\$0.00	13.00	\$0.00	13.00	\$0.00
10.50	\$0.00	12.00	\$2.50	13.50	\$2.50	13.50	\$2.50
11.00	\$2.50	12.50	\$5.00	14.00	\$5.00	14.00	\$5.00
11.50	\$5.00	13.00	\$7.00	14.50	\$7.50	14.50	\$7.50

SCREENINGS

Paid at \$0.25 per 0.1% Screenings BELOW 5% Screenings

0.0	1.0	2.0	3.0	4.0	5.0	6.0	7.0	8.0
\$12.50	\$10.00	\$7.50	\$5.00	\$2.50	\$0.00	-\$2.50	-\$5.00	-\$7.50

MOISTURE

Paid at \$0.20 per 0.1% Moisture BELOW 12.5% Moisture

6.0	7.0	8.0	9.0	10.0	11.0	12.0	13.0	14.0
\$13.00	\$11.00	\$9.00	\$7.00	\$5.00	\$3.00	\$1.00	-\$1.50	-\$5.00

TEST WEIGHT

Paid at \$0.025 per 0.1Kg/HctI from 74 - 78, Paid at \$0.05 per 0.1Kg/HctI ABOVE 78kg/HctI

74.0	75.0	76.0	77.0	78.0	79.0	80.0	81.0	82.0
\$0.00	\$0.25	\$0.50	\$0.75	\$1.00	\$1.50	\$2.00	\$2.50	\$3.00

NOTES TO EPR

* EPR is quoted as an **NTP Base Price (port basis)** and is an estimate at the time of print. SQP Rewards are paid on top of the EPR

** SQP calculates the deduction/rewards schedule for your payments at the same % as the payment itself, eg., harvest advance payment of 70% therefore all costs/rewards are basis 70% Finance cost is not applicable in calculating the Harvest Loan payable. 100% of underwriting costs, if applicable, will be deducted from the first advance.

KEY POOL INFORMATION - FINALISATION 2011

PAYMENT METHOD		PAYMENT GUIDE	HARVEST 2010	AUG 2011	Estimated Cost of Finance
CURRENT INTEREST RATE		7.40%	Payment	Final	APW1
Harvest Advance	A harvest payment with GST included. EPR, quality and costs all calculated as a percentage per payment.	Payment %	70%	30%	\$8.80 finance plus \$2.50 underwriting
		Paid	14 days EOW		
Flexible Loan	A loan which you nominate your drawdown timing. EPR, quality and costs all calculated as per your requested drawdown.	Payment %	Up to 75%	25%	Drawdown dependant plus \$2.50 underwriting
		Paid	7 days of request		

* All prices are in Australian dollars (AUD) and are quoted Track. Premiums and discounts are estimates as at the above date shown and delivery location need to be taken into account. The base rate refers to the Estimated Pool Return at a defined level of protein, moisture, screenings and test weight.

* For full terms and conditions refer to SQP website www.sqpgrain.com.au or call 03 5331 4943

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